

# DAN ELDER

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## EDUCATION

Northeastern University, Boston, MA

**M.S. in Corporate and Organizational Communication**

Area of Concentration: Social Media and Online Communities

University of Texas – Dallas, Arlington, TX

**Post-grad studies in Organizational Behavior and Executive Coaching**

Executive and Professional Certificate Program, Naveen Jindal School of Management

Torou College, New York, NY

**B.S. in Business Administration**

Central Texas College, Killeen, TX

**A.A. in General Studies**

## CERTIFICATION

Certified Facilitator, Wiley Everything DiSC

July 2018

Associate Certified Coach, International Coach Federation

June 2018

Everything DiSC Authorized Partner, Wiley

May 2018

Certified Authentic Leader Coach, Chambers Bay Institute

November 2017

Basic Facilitation Training, Level I, U.S. Army

September 2008

## AWARDS

US Army Ordnance Corps Hall of Fame inductee

May 2012

Temple, TX Chamber of Commerce IMPACT Award

February 2012

U.S. Army Sergeants Major Academy Hall of Honor

September 2010

U.S. Army Distinguished Service Medal (DSM)

November 2007

US Army Knowledge Management Pioneer Award

September 2003

## TEACHING EXPERIENCE

True Growth Academy, Leavenworth, KS

**Lecturer – School for Command Preparation**

**2013-Present**

Lead seminars crafted around the adult learning model to apply and understand topics regarding to interpersonal style, authentic leadership theory, as well as deliver methods to create high performing teams.

LWMIII Consulting, San Antonio, TX

**Executive Leadership Coach**

**2013-Present**

Conducted 205 in-person and 190 virtual coaching sessions using 360-degree survey data with executive employees of federal clients.

US Army, El Paso, TX

**Lesson Developer - Sergeants Major Academy**

**1995-1996**

Develop curriculum for basic and advanced leader courses; one of 2 developers to create, deploy and teach the first-ever advanced leader training program via video tele-training to remote students.

US Army, Radcliff, KY

**Senior Drill Instructor – Armor School**

**1991-1992**

Conducted initial entry training for newly enlisted personnel.

US Army, Radcliff, KY

**Senior Instructor – US Army Armor School**

**1988-1991**

Technical trainer responsible to train small groups of 4-6 students on advanced electro-mechanical specialty tasks in a military training laboratory.

**RELATED EXPERIENCE**

Topsarge Business Solutions LLC, Killeen, TX

**Senior Consultant/Managing Partner**

**2008-Present**

Curate a portfolio of 10 existing clients focused on state and federal clients; accountable for managing project strategy, schedule, quality, and on time delivery on budget and within scope.

Kaplan University, Killeen, TX

**Project Manager (Consultant)**

**Jan 2014 - Oct 2015**

Created hybrid delivery strategies for on-site learning facilities supporting military organizations at multiple sites across the United States.

State of Texas, Austin, TX

**Business Process Improvement Consultant**

**Sept 2014 – Oct 2014**

Project manager for planning, coordination and implementation for Texas Military Forces; provided data analysis and recommendations based on metrics; led briefings, in-stride updates and completed a final report.

McLane Advanced Technologies, Temple, TX

**Senior Director of Business Development**

**Oct 2011 – Jun 2013**

Responsible for generating \$3-million dollars of revenue annually by closing on new business deals and by creating and managing relationships, identifying and managing risk; prepared, developed delivered and negotiated contract terms.

Computer Sciences Corporation, Killeen, TX

**Change Management Consultant**

**Feb 2008 – Mar 2010**

Project management support to executives and management in creating a culture of change toward implementation of and deployment of content management systems for a Department of Defense customer.

US Army, International

**Chief of Operations (Cmd Sgt Maj)**

**Jan 1982 – Jan 2008**

Highly successful military career in the U.S. Army culminating in 5 successive senior executive/management positions responsible for oversight of Defense Department and federal managers and employees.

**PUBLICATIONS AND PAPERS**

*Soldier for Life: Leader Lessons from the 12th Sergeant Major of The Army Jack L. Tilley*

Book, co-author and publisher, The NCO Historical Society,  
Temple, TX

2016

*The NCO Guide, 10<sup>th</sup> Ed.*

Book, editor and author, Stackpole Books, Mechanicsburg, PA

2014

*The Sergeants Major of the Army, 2<sup>nd</sup> Ed.*

Book, general editor and author, U.S. Army Center for Military  
History, Washington, DC

2005

**MEMBERSHIPS**

International Coach Federation

Knowledge Management Professional Society

Rotary International

Association of the United States Army

Veterans of Foreign Wars